

HTdrinks  
group

WE MAKE THINGS HAPPEN

OUR DIVERSE GROUP OF  
COMPANIES

## WE ARE

A LEADING £200M TURNOVER MULTI-CHANNEL DRINKS BUSINESS

NO. 23 IN THE GROCER BIG 30 WHOLESALERS

DRINKS WHOLESALER OF THE YEAR 2018

EXCLUSIVE & DIRECT PARTNERSHIPS WITH GLOBAL BRAND OWNERS

FINALIST DRINKS WHOLESALER OF THE YEAR 2020

**OUR VALUES THAT GUIDE US:**

CREATING SUSTAINABLE AND MUTUAL GROWTH

CAPITALISE ON A CHANGING ENVIRONMENT

DRIVING GROWTH THROUGH ACQUISITION

INVESTING IN TALENT

LEAVE EVERYONE IN AWE

OUR DIVERSE, MULTI-CHANNEL GROUP OF COMPANIES:

HT DRINKS LONDON  
WHOLESALE CASH  
& CARRY

HT DRINKS BRIGHTON  
WHOLESALE CASH  
& CARRY

HT DRINKS  
BIRMINGHAM  
WHOLESALE CASH  
& CARRY

RETAIL PLUS  
350 RETAIL MEMBERS

LIGHTHOUSE BRANDS  
DRINKS BRAND  
AGENCY

CHAMPERS LONDON  
PREMIUM DRINKS  
WHOLESALE

TO ENTERPRISES  
SPECIALIST ASIAN  
WHOLESALE  
& DISTRIBUTOR

DRINK  
SUPERMARKET.COM  
ONLINE DRINKS  
RETAILER

GIFT CREATION  
LEADING GIFTING  
& DESIGN COMPANY

WORLD OF ZING

CENTRALISED BOARD & LEADERSHIP. INDIVIDUAL BUSINESS NEEDS



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**HT DRINKS:**

LONDON. BRIGHTON. BIRMINGHAM

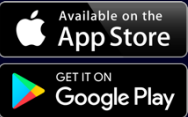
INVESTMENT IN E-COMMERCE

REGIONAL SALES TEAMS: LONDON | BIRMINGHAM | MANCHESTER | BRISTOL | BRIGHTON | LEEDS

PROCUREMENT AND TECHNOLOGY HUB

DIGITAL ROADMAP 2020

STRONG GROWTH Q2. YoY GROWTH



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## PREMIUM LONDON & NATIONWIDE ON-TRADE:

EXCLUSIVE CONTRACTS WITH CAPRICE, D&D, GORDON RAMSEY, URBAN LEISURE

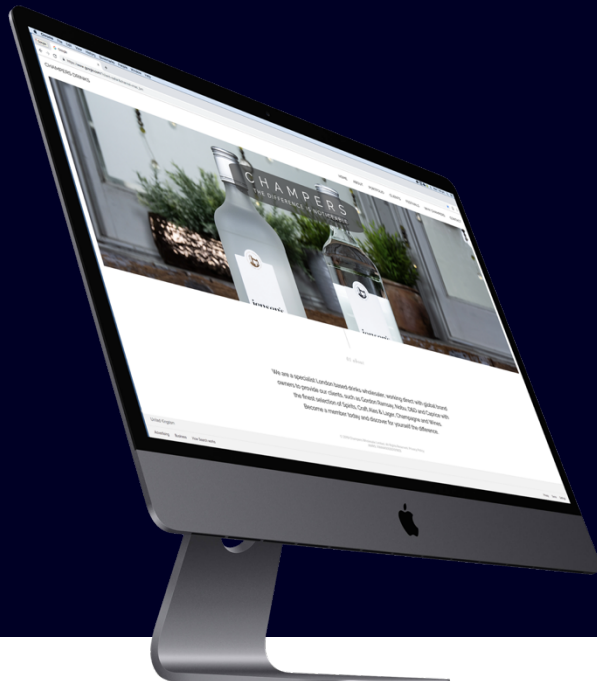
DEDICATED SALES TEAM FOCUSING ON ALL THE MAJOR BRITISH CITIES

SERVICING UK HORECA

OPERATIONAL CONSOLIDATION WITH DS

EMERGING FROM LOCKDOWN

ALIGNMENT WITH OUR BRAND AGENCY



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SUPERMARKET

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## DRINKSUPERMARKET.COM

ONE OF THE LEADING ONLINE DRINKS RETAILERS, OFFERING THE MOST  
EXTENSIVE RANGE OF ALCOHOLIC AND NON-ALCOHOLIC BEVERAGES

OVER 300,000 ACTIVE REGISTERED CUSTOMERS

EXCELLENT 5 STAR RATING ON TRUSTPILOT | 33,000 ONLINE REVIEWS

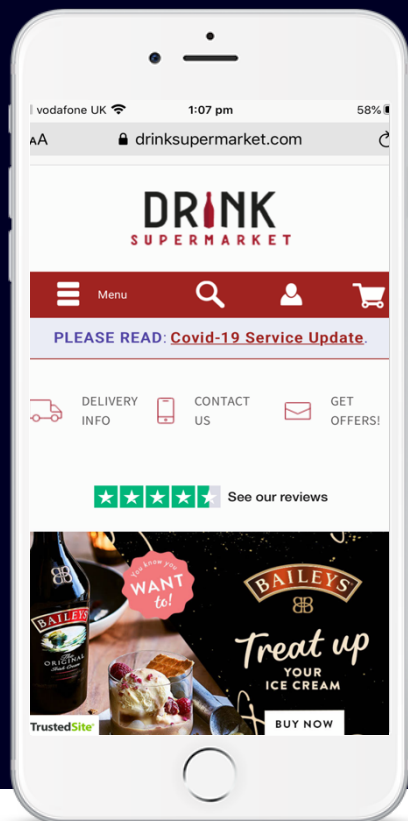
MORE THAN 4,700 DRINKS PRODUCTS

OVER 75,000 ORDERS BETWEEN JANUARY & JULY | 2.2 MILLION USERS

ONLINE DRINKS SALES SET TO HIT 17.2BN BY 2020

BASKET VALUE £73

BRAND PAGES WORK. 9% INTERACTION TO CONVERSION





## MAKING GIFTS WORTH GIVING:

ROUTE TO OFF-TRADE: WAITROSE, SAINSBURY'S, BOOTHES, JOHN LEWIS, HARRODS, HARVEY NICHOLS, SELFRIDGES

IN-HOUSE DESIGN & ARTWORK

EVERYTHING UNDER ONE ROOF

BRAND CLIENTS INCLUDE MOLSON COORS / CAMPARI GROUP / BOTTEGA SPA







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## LIGHTHOUSE BRANDS:

OFFICES BASED IN BRIGHTON

MANAGES THE ENTIRE GROUP PORTFOLIO OF BRANDS / OWN LABEL BRANDS

IMPLEMENTS AMAZON GROWTH PLANS. UK & EUROPE

ALIGNED WITH GIFT CREATION TO FOCUS IN THE OFF-TRADE / MAJOR GROCERY RETAILERS

ON-TRADE & OFF-TRADE DISTRIBUTION



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## WORLD OF ZING:

LAUNCHED 2014; PRE-BATCH COCKTAILS

CLIENTS: LANGHAM LONDON, BILL'S, CHICK N SOURS, ROSA'S THAI, TONKOTSU

REGULAR APPEARANCES ON CHANNEL 4 SUNDAY BRUNCH

BESPOKE RECIPE CREATION & CUSTOM LABELLING

CONSISTENTLY RECOGNISED AS THE BEST PRE-BATCH COCKTAILS IN THE SECTOR

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